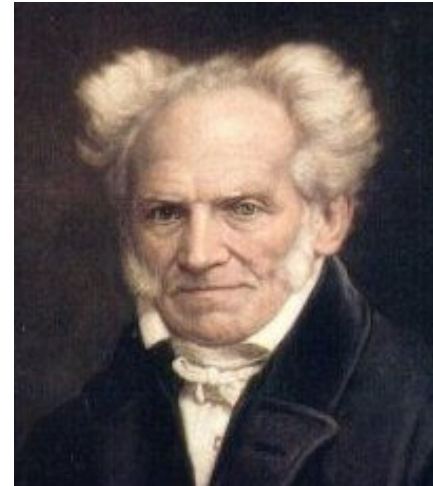# Arthur Schopenhauer:

All Truths Pass Thru 3 Steps:

First: it is *ridiculed*

Second: it is *violently opposed*

Third: it is *accepted as self-evident*

Arthur Schopenhauer, German Philosopher

97% of people <u>wait</u> until the "truth" has become *self-evident* to believe it.